



# CHIDZIVA TOBACCO PROCESSORS (PRIVATE) LIMITED





# Week 25 - Zimbabwean FCV Market Report

## SEASONAL AUCTION FIGURES UP TO 12/09/16 (DAY 109)

Seasonal	TSF	BTF	PTF	Total Auction 2016	Total Auction 2015	Percent Change %
Mass sold(kg)	23,105,676	7,784,604	4,756,289	35,646,569	46,121,969	-22.71%
Value(US\$)	59,417,885	19,075,960	12,611,898	91,105,743	112,565,013	-19.06%
Avg.price US\$/kg	2.57	2.45	2.65	2.56	2.44	4.72%
Rejected %	12.59%	16.57%	17.94%	14.23	15.57	-8.64%
Bales laid	365,335	133,184	76,775	575,294	751,065	-23.40%
Bales Sold	319,331	111,120	62,999	493,450	634,116	-22.18%
Rejected Bales	46,004	22,064	13,776	81,844	116,949	-30.02%
Avg.Bale Weight (kg)	72	70	75	72	73	-0.49%

### Auction Floors:

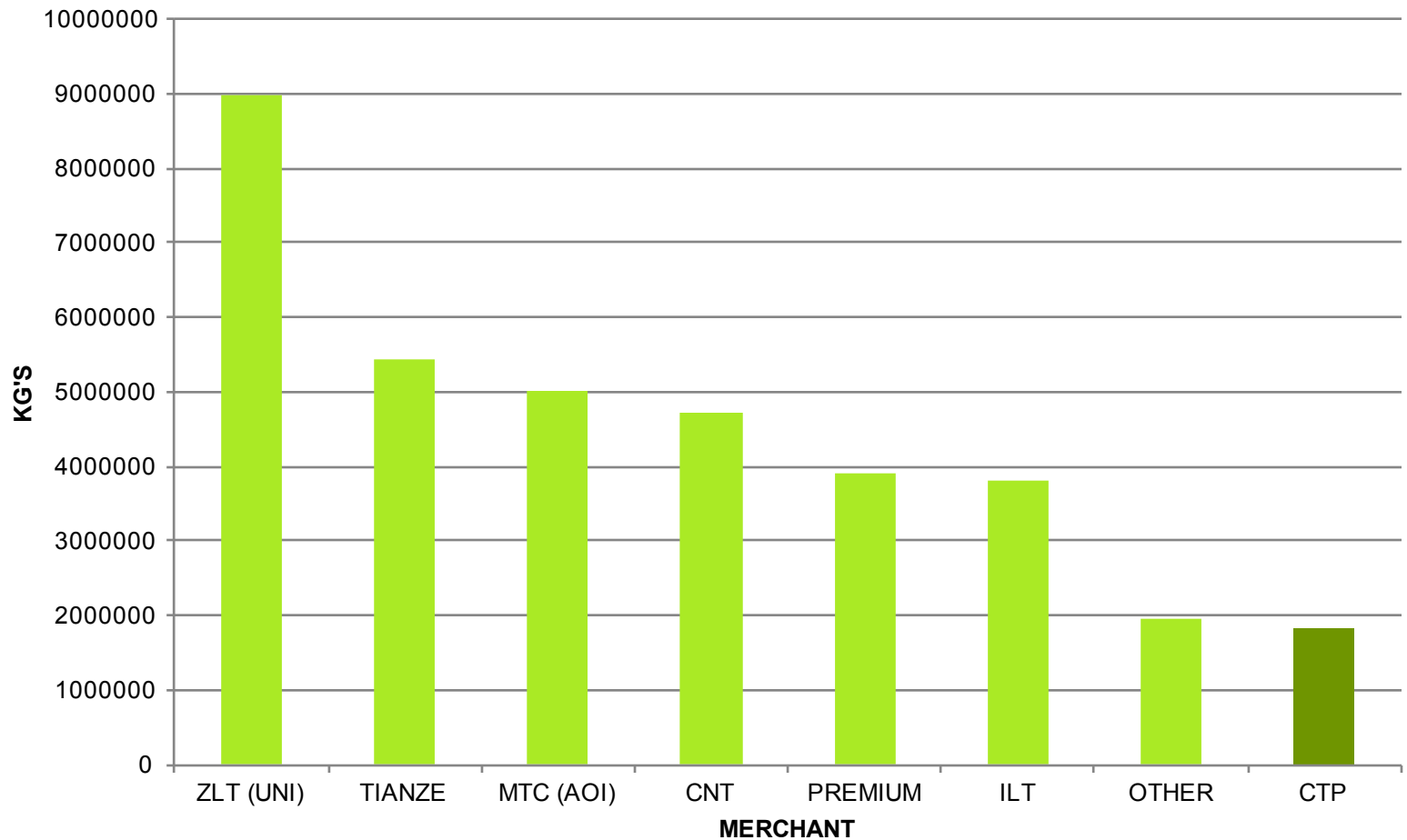
- As the season comes to an end, the auction floors closed on day 89 of the marketing season. The total crop sold on the auction floors finished at **35,646,569Kg's** for 2016.
- The total volume sold on the auction floors is 22.72% lower than the same period in 2015. The total crop size for 2016 has exceeded Zimbabwe's initial estimates of 160-185 million Kg's and has now amassed to **201,665,336 Kg's**



# Auction Floor Purchases per Merchant:



## Auction Floor - All Merchants



## SEASONAL CONTRACT FIGURES PER COMPANY AS OF 12/09/16 (DAY 109)

COMPANY	Mass sold (kg's)	Value \$US	Ave Price \$US	Rejection %	Ave bale Weight (kg's)
NT	31,778,293	108,366,855	3.41	4.12	99
TIANZE	27,265,422	100,076,108	3.67	5.43	107
MTC (AOI)	23,062,973	62,836,961	2.72	6.00	65
ZLT (UNI)	22,232,052	62,896,748	2.83	6.54	88
<b>CTP</b>	<b>16,839,718</b>	<b>42,319,946</b>	<b>2.51</b>	<b>6.12</b>	<b>80</b>
TRI	8,799,295	29,647,626	3.37	2.02	84
PREMIUM	19,425,189	51,908,361	2.67	1.15	73
CNT	10,457,278	28,191,026	2.70	9.72	75
OTHER	6,158,547	16,589,798	2.69	8.36	85
<b>TOTAL CONTRACT 2016</b>	<b>166,018,767</b>	<b>502,833,430</b>	<b>3.03</b>	<b>5.24</b>	<b>84</b>
<b>TOTAL CONTRACT 2015</b>	<b>149,339,951</b>	<b>463,729,155</b>	<b>3.11</b>	<b>4.77</b>	<b>86</b>
<b>PERCENTAGE CHANGE %</b>	<b>11.17%</b>	<b>8.43%</b>	<b>-2.46%</b>	<b>9.97%</b>	<b>-2.68%</b>

### Contract Buying Floor Quality Styles and Offerings :

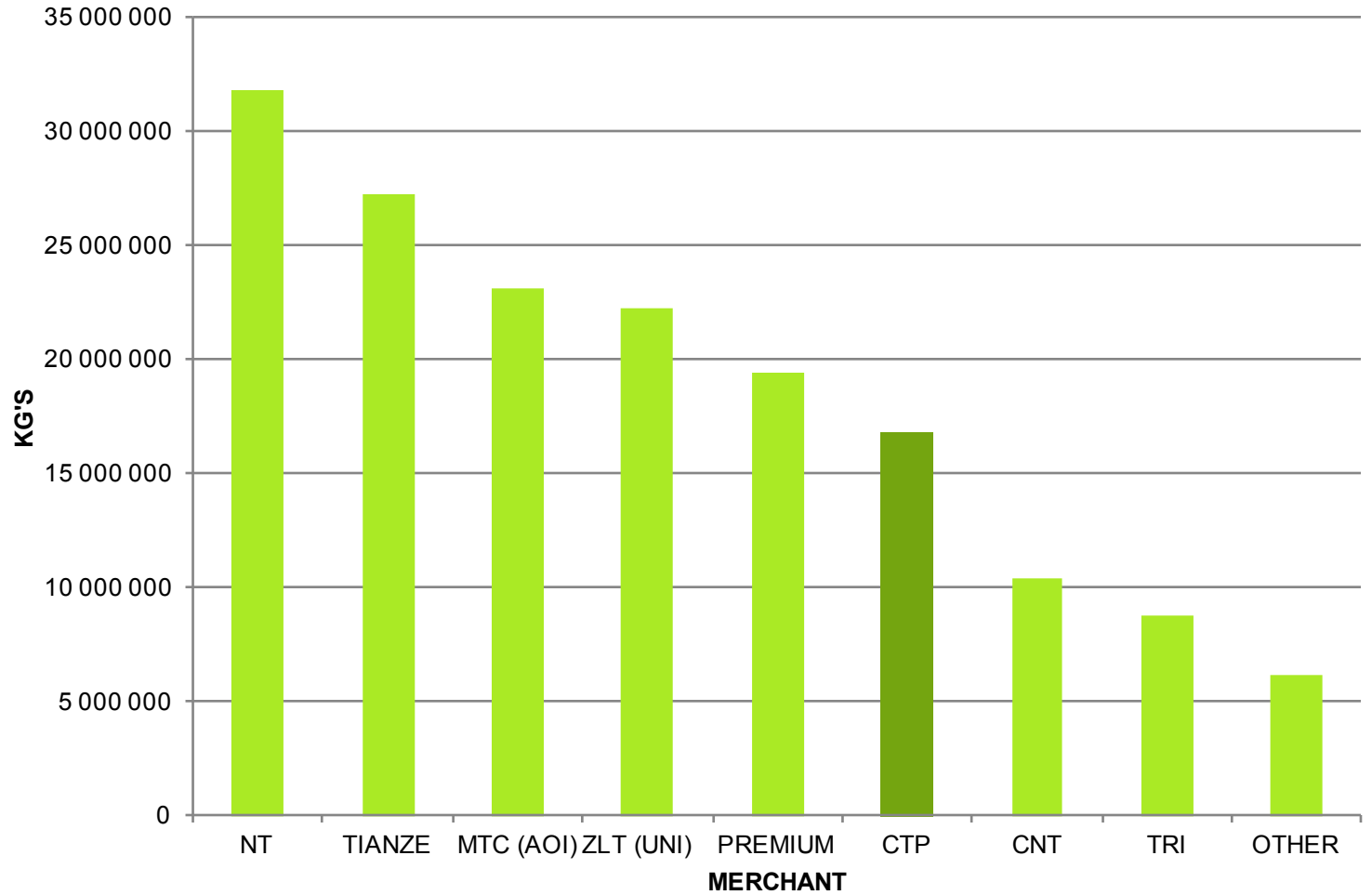
- The marketing season on the contract floors for 2016 has officially come to an end. The total mass sold in 2016 was 11.17% higher than in 2015 and finishes at **166,018,767Kg's**.
- The average price still remained lower than in the previous year, sitting at US/KG\$**3.03** compared to US/KG\$**3.13**. This represents a 2.46% decrease when compared to the same period in 2015.





# Contract Floor Purchases per Merchant:

## Contract Floor - All Merchants





**PRICE TRENDS RELATING TO STYLES BEING OFFERED ON AUCTION AND DIRECT CONTRACT**

<b>Price indications (US\$/KG)</b>	<b>Week 25</b>
Low quality Priming's(4 <sup>th</sup> and 5 <sup>th</sup> )	\$0.40 - \$0.60
Middle quality Priming's (2 <sup>nd</sup> and 3 <sup>rd</sup> )	\$0.60 - \$1.45
Good quality Priming's(1 <sup>st</sup> and 2 <sup>nd</sup> )	\$1.45 - \$1.70
Middle quality Cutters (2 <sup>nd</sup> and 3 <sup>rd</sup> )	\$2.00 - \$3.20
Good quality Cutters (1 <sup>st</sup> )	\$3.20 - \$4.20
Low quality leaf (4 <sup>th</sup> and 5 <sup>th</sup> )	\$1.20 - \$1.90
Middle quality Leaf (2 <sup>nd</sup> and 3 <sup>rd</sup> )	\$2.20 - \$4.20
Good quality leaf (1 <sup>st</sup> )	\$4.20 - \$5.20

